

Our experience

For over 10 years our senior staff have been active in the UK telecoms marketplace offering cost recovery, cost reduction and cost management services. More recently our clients have increasingly sought additional services; management information (reporting services) and automation of processes generally.

Who we have assisted

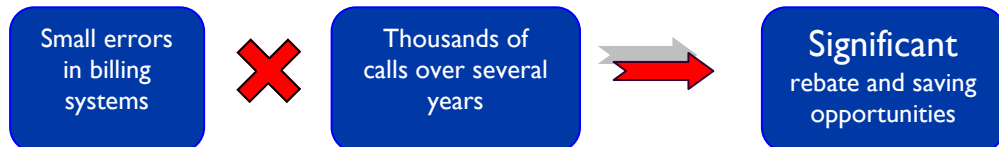
Our clients tend to be organisations with multiple locations and they use multiple telecom services.

We have established strong relationships with both the public and the private sector. We work on a confidential basis and for this reason do not advertise a list of clients. We do however, provide “case studies” (see separate document) and before any prospective client engages with us we would invite you to follow up references, where there are some similarities to your own organisation.

Complexity of tariffs and billing issues

Large organisations tend to have “bespoke” tariffs as a result of purchasing negotiations. This means that the telecoms companies have to manually load hundreds of individual rates and characteristics.

In addition to the complexity of tariffs, we find underlying errors exist with almost all billing systems.



Are you sure your bills are 100% accurate?

The basic assumption organisations make is that their billing is correct (or they recognise it is simply too difficult to check and it is considered an “elephant task”). Another challenge is what technology and resource is at your disposal for an internal review which may take months to undertake and may deliver limited benefits.

On the other hand this is what we do. We have developed in house tools which process huge volumes of data and just report the “exceptions”.

Fee options

In line with our other services we generally work on a pure performance related basis.

Contact us **TODAY** to find out how we can deliver value for your organisation.

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